

Sales Agronomist

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YOUR PARTNER SINCE 1917

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Date Posted:	December 17, 2021
Classification:	Full-Time
Description:	Position will work under the direction of agronomy management and sales staff in developing profitable and sustainable customer relationships through product recommendations and service.
Duties/Responsibilities: (Included, but not limited to)	<ul style="list-style-type: none">➤ Maintain a positive & professional company image➤ Develop sales strategies & cold call prospective customers➤ Provide value-added product recommendations & service to growers➤ Communicate sales orders with other agronomy sales staff & management through sales meeting notes & reports➤ Maintain Safe Work Environment➤ Assist with agronomy equipment scheduling and field operations
Education/Experience Requirements:	<ul style="list-style-type: none">➤ Minimum 2+ years' experience preferred➤ Bachelor's degree in Agriculture or Business related preferred
Other Requirements & Licenses:	<ul style="list-style-type: none">➤ Strong verbal and written communication skills➤ Sales knowledge and negotiation skills➤ Organization skills, attention to detail, problem solving, and multi-tasking➤ Proficient computer skills with knowledge of Microsoft Office➤ Some duties require lifting objects up to 60 pounds➤ Exposure to outdoor conditions and agricultural products➤ Personal Protective Equipment will be required for some duties➤ Maintain a Certified Applicator's License➤ Maintain Class a CDL with Hazmat & Tank endorsements
Compensation:	Base Annual Salary Dependent on Experience
Competitive Benefits:	<ul style="list-style-type: none">➤ Health and dental insurance➤ Health Savings Account with company contributions➤ Basic life insurance➤ Defined benefit pension plan➤ 401(k)

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Farmers Elevator & Exchange Office Or
Our Website Employment Page At
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